

NETWORKING ESSENTIALS



Networking Essentials

Getting the most from every networking event.

Have you been to a networking event and not known anyone? Did you walk away with a new lead, partner or referrer? Networking Essentials teaches the fundamentals to make your networking a key source of business growth. Learn how to introduce yourself, connect on the right level and convert your new friend into a regular business colleague.

If you network, then this workshop is a must for your business success.

Includes

- Key tips to plan your next networking success.
- How to introduce yourself effectively.
- Turning new contacts into business.

Suggested Questions

- Who are you looking to network with?
- How will you ensure your contacts pay dividends?
- Who will you meet today to grow your business?

Timing:

- Minimum: 20 minutes
- Preferred: 40 minutes
- Max: 2 hours (includes practical elements)

Recommended Audience:

- Business Networking / Start-up events
- Executive / Leadership events
- Chambers of Commerce, Rotary

About Stewart

Stewart has an IT degree, MBA, over 20 years' experience as a business leader and has studied with over 200 of the world's top coaches. From this study he brings the energy of a sports coach, the precision of a business coach and the empathy of a life coach to give you the fastest results possible.

Stewart offers an initial Road Map session, training programs from 1/2 day to 12 months, and ad-hoc on-demand support for business at stages in growth. Starting at just \$265 a month, he creates a flexible fee structures to suit individuals, groups and keynotes who need a master coach.

Make sure you come with a question and make the most of this amazing opportunity.

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